

### ABOUT US

We're a small but mighty (and growing) fully licensed and insured, independently owned and locally operated company based out of St. Jacobs Ontario. The owner Ray Bowman started the business as a natural extension to his commercial logging company which he also founded and still manages today.

We offer full-service commercial & residential tree care services for all industries and property sizes in the Kitchener, Waterloo and surrounding areas. We've earned a reputation for quality, reliability and professionalism. Our skilled and dedicated team of licensed technicians use the latest techniques and equipment to carry out high-quality tree work for our clients both large and small.

Ray's passion and respect for trees, entrepreneurial experience and commitment to service excellence resulted in a simple, honest, ethical management style and the hardworking values that are the uncompromising foundation to all aspects of the business.

We love what we do, we're passionate about tree care, and we're good at it!

### Complete Tree Care Services

- Tree Pruning, Trimming & Thinning
- ◆ Tree & Stump Removal
- Custom Tub Grinding
- Hedge Trimming
- Tree Bracing
- Slow Release Tree Fertilization
- Tree Care Consultation
- ♣ Lot Clearing
- Year-Round Services
- Firewood & Mulch Sales

#### We Offer Competitive, Subcontracted Commercial Rates To...

- Landscape Companies
- Lawn Care Companies
- Property Management Companies
- Construction Contractors
- Commercial Businesses
- Apartments/Condominiums
- Schools/Universities

- Golf Courses
- Architects / Developers
- Lawn & Garden Centres
- Municipalities
- Utility Companies
- Insurance Companies
- Realtors

## WHAT MAKES US SO UNIQUE?

Simply put... it's because our team is committed to and passionate about two things: healthy trees and satisfied customers.

What sets us apart is more than our affordable pricing, our stellar reputation, our experience, our modern equipment, our reliability, our commitment to safety 1<sup>st</sup> and our exceptional work quality. It is our core philosophy and commitment to provide a service that benefits our customers, contractors and the environment.

We continuously work hard to earn the reputation of being the best, all round tree care service business in the Kitchener, Waterloo, Cambridge, Guelph and surrounding areas.





Ray and his team are so damn good at what they go.
I have worked with them twice in cutting down the
dead trees in my yard within the last year. They gave
me the lowest quotes and finished the jobs in a very quick
manner. I have been 100% satisfied with their work and
recommend them to everyone!"—Kazem Jeddi, Waterloo

#### Trades Subcontracting... Let's Talk!

We are all for establishing healthy, mutually beneficial business trade alliances and relationships. If you would like to discuss how we can bring value to your business, customers through referrals and/or subcontracting we are all ears. So, please reach out to us, let's have a coffee, roll up our sleeves and discuss how we can be "partners in progress"!



PROFESSIONAL • RELIABLE • FRIENDLY • THOROUGH

# WHY REFER OR PARTNER WITH US?

We DELIVER on our promises... without exception!

We ENSURE every residential or commercial project we take-on is done at a competitive rate while upholding top quality standards.

We LISTEN to and work side-by-side with each customer every step of the way starting from our quoting the project all the way through to its 100% satisfied completion.

We're a TEAM of hand-picked, trained and qualified technicians that are trained in the art of rigging and climbing and practice the most current and safest arboriculture techniques.

We ALWAYS strive to leave the jobsite looking better then when we arrived.

We NEVER add any hidden or un-agreed upon charges—EVER! The initial quote will be the all-inclusive end price (providing the job doesn't change).

We are FULLY insured and licensed, our team members will always help you feel comfortable with them in your business with their professional, respectful, and courteous attitudes.

We take PRIDE in the quality of our work and believe that quality is much more than having experienced personnel work on your or your client's trees. It's an entire experience that starts with our quick response, professional quoting, accurate scheduling and communication, respect for the property, ongoing customer support and standing behind our work with a guarantee.

We are PROFESSIONAL in appearance, approach, and manner because we know that our presentation is a reflection on your business. Everyone who works on your or a client's property will exhibit a strong work ethic, professional competency, eye for safety and a commitment to protecting the environment.

Servicing the Kitchener, Waterloo, Cambridge, Guelph and surrounding areas

Our Customers Have Spoken. Check Out Our Google Reviews!



- The crew removed a small tree and trimmed two other trees. Very professional and polite staff. Got the job done quickly and cleaned up after themselves. Thank you.

  Would definitely recommend their services."— Holly Ballard, Kitchener
- Quote was followed carefully, and the work was done quickly and skillfully!
  This is one of those rare companies where everyone was a pleasure to deal with.
  Thanks Ray!" Jeff Stacey, Waterloo
- Ray and his team did a fantastic job removing 9 x 60-year-old Ash trees that were infected by the Emerald Ash Borer. The work was done safely, cleanly, on time, and cost effective. I will be using Rayzor Edge Tree Service again and recommend them for any tree pruning and tree removal needs."— Greg Dennis, Waterloo



#### Join Our Team

We're rapidly growing and always looking tohire exceptional, quality team members! If you know of anyone that is looking to work where they'll truly make a difference, please refer them to our website for current opportunities.



#### Fair Pricing

We built our business model around maintaining healthy and viable long-term relationships. Our rates are determined based on performing a job safely and efficiently. Not only are we concerned about the health and aesthetic of your trees, shrubs and hedges, we are committed to safeguarding your property from accidental damage, especially in the case of large removals and trimming jobs.

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